

ADVERT ID 227209

General

Examcraft

89F Lagan Rd Dublin Industrial Estate Dublin 11 D11 F98N
<https://www.examcraft.ie>



MAIN DETAILS

Status: Active
Level: Other Education
Date Posted: Thu Nov 7 2024 11:08:23
Application Closing Date: Fri Nov 22 2024
Status of Post: Permanent
Number of Vacancies: 1

POST DETAILS

Title:
Head of Business Unit - 4Schools

Description:
Job Advertisement:

Head of Business Unit - 4Schools

4Schools is the dedicated publications division of the Examcraft Group, providing primary and secondary schools with a variety of educational resources, including learning journals, teacher planners, curricular books, exam papers, Irish Language resources and more. Our mission is to support educators and students with quality publications tailored to enhance learning.

We're seeking an experienced, results-oriented leader with a passion for education and a proven track record in sales, marketing and product development to take the helm of 4Schools. A background in publishing, in particular educational publishing would be a distinct advantage.

Role Overview:

The Head of 4Schools will be a strategic driver of growth and innovation, responsible for positioning 4Schools as the preferred provider of educational resources in Ireland. This role demands a strong customer-centric focus and the ability to lead with both vision and execution.

Key Responsibilities:

- Lead and manage sales, marketing and product development efforts to achieve growth and profitability targets.
- Develop and execute strategic initiatives to expand market presence, elevate brand awareness, and strengthen our customer base.
- Align business strategy with emerging market trends and the evolving needs of educators and students.
- Build and maintain strong relationships with schools, educators, and stakeholders to solidify 4Schools' role as an educational resource leader.
- Analyse market trends and data to identify opportunities for growth and product innovation.

Key Requirements:

- Proven experience in a senior leadership role, particularly in sales, marketing and business strategy.
- Deep understanding of the educational sector and its unique dynamics.
- Strong communication, negotiation and leadership skills.

This is a unique opportunity to shape the future of educational publishing at 4Schools.

Location: Dublin

Applications to philip@examcraftgroup.ie by November 22, 2024

Examcraftgroup, 89F LAGAN ROAD, DUBLIN INDUSTRIAL ESTATE, GLASNEVIN, DUBLIN 11:
W: WWW.EXAMCRAFTGROUP.IE
T: 01-8081494
E: INFO@EXAMCRAFTGROUP.IE

APPLICATION REQUIREMENTS

Applications may be submitted by

- Email

APPLY TO THIS JOB VACANCY

Apply To: 89F Lagan Rd
Dublin Industrial Estate
Dublin 11
D11 F98N

County: Dublin

Postal District: Dublin 11

Enquiries To: philip@examcraftgroup.ie

Website: <https://www.examcraft.ie>

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